

ALFRESCO  
STAYS



HOMES & VILLAS  
BY MARRIOTT INTERNATIONAL



# Resort Property in Marbella

## Effortless Ownership

Marbella has an allure that is undeniable, with wooded hills flanking golf courses that flow towards Mediterranean beaches amid panoramic views. It is a region of excitement, full of lifestyle opportunities, so why not enjoy the benefits of owning a luxurious property that is taken care of for you, earns high returns and provides five-star service and comfort when you're here.





# A professionally managed resort

## Boutique accommodation

Royal Marbella Golf Resort is the carefully curated project of the **Idiliq Group** – a specialist company with a great deal of expertise in developing and managing projects of this kind since 1984, and currently operates over **3500 properties across 15 territories**. Here a prime resort and location have been blended in what is a boutique offering designed especially for a select international clientele. Everything has been detailed to perfection, with a special focus on design, service and comfort within a setting that has it all to offer.

## Peace of Mind and Service

The **Idiliq Group** specialises in creating boutique resorts, and through its **Alfresco Stays** division has been vetted to market under **Home and Villas by Marriott** brand. Our owners are investors as well as guests, and to ensure the highest levels of service and bookings, Royal Marbella Golf Resort will be available through the internationally recognised **Home & Villas by Marriott** brand, providing a high level of service as well as consistent returns.

# Royal Marbella Golf Resort



## Your Oasis in Marbella

Set within a private oasis of greenery, Royal Marbella Golf Resort is a stylish boutique resort of 120 tastefully finished and decorated suite apartments surrounded by classic Andalusian gardens. Here, modern refinement merges with evocative Mediterranean elements both indoors and within the fragrant gardens, terraces and pool areas.

## The best of both worlds

Royal Marbella Golf Resort is close to it all, yet offers peace and privacy when you need it – within a five-star environment that blends the best of both worlds: hotel and apartment. The residences are beautifully styled apartments with bedroom suites, lounge and dining areas as well as independent kitchen facilities, but they also enjoy hotel service and amenities.

## Golf and beaches...

Two pool decks, co-working space, professional gymnasium, sports facilities and bar complement full reception service to provide the perfect Marbella getaway. It's a very personal, luxurious setting close to two of the finest golf courses in Marbella, with seven more within five kilometres, and beaches, fine dining and other leisure amenities within easy reach.

ROYAL MARBELLA  
GOLF RESORT IS A  
STYLISH BOUTIQUE  
RESORT

## An emphasis on design

The residences at Royal Marbella Golf Resort are the product of a dedication to design that has produced beautifully styled suites with a five-star deluxe look and feel.

This is complemented by professionally managed service and carefully styled exterior spaces, where evocative terraces and public spaces merge with Mediterranean landscaping.

## Styling by FOC Design

The award-winning team of our design partners, **FOC Design**, have applied all their experience and creative skill to produce an ambience of style and well-being at Royal Marbella Golf Resort.

Natural materials create a sensory setting enriched with inspiring tones and textures, and while stylish the furnishing chosen is also practical and hardwearing – designed for the purpose.

FOC DESIGN FRESH-THINKING  
INTERIOR DESIGN STUDIO





# Distinction by design





**HOMES & VILLAS**

BY MARRIOTT INTERNATIONAL

Royal Marbella Golf Resort is marketed through **Homes & Villas by Marriott**, the boutique residences division of the famous hotel and resort group. **Homes & Villas** is a specialist division within the multinational group that is dedicated to the specialist management and service required by the upmarket homes and villas segment. The division was founded in 2019 to bring Marriott's 90 years of hospitality experience to the premium home rental market.

ENSURING HIGH LEVELS  
OF OCCUPATION AND  
ACCOMPANYING RETURNS



## Five-star Service and Returns

The international name of **Marriott** – one of the global leaders in the hotel and leisure sector – carries powerful brand appeal, management expertise and scale of operation with it. What's more, through its expansive network of clients and its loyalty programmes, **Homes & Villas** will directly market your property to **160 million Marriott Bonvoy™ loyalty members**, maximising levels of occupation and accompanying returns.

Royal Marbella Golf Resorts affiliation to **Home & Villas by Marriott** ensures that the property will be managed to its internationally established brand standards. The highest levels of maintenance and housekeeping guarantee your property is kept in immaculate condition, maximising guest experience and ensuring repeat business when you don't use it – and five star service when you're here.



## Personal usage

Owners at Royal Marbella Golf Resort enjoy beautifully designed apartments and boutique resort facilities supported by a concierge service that will take care of your golf bookings, restaurant reservations and more.

Offering maximum flexibility you can choose maximum returns by renting your home out the entire year or combine usage and rentals when you're not there, safe in the knowledge that your property is being immaculately maintained and managed, and your personal belongings securely stored.

A storage service keeps your personal belongings safe and out of the way when you're not here, and neatly returned to your property when you are.

 trivago®

 Hotels.com™

 Expedia

 airbnb

 Booking.com

 agoda

## Resort and Income

Earn income when you're not using the property, and make the most of the on-site service and amenities when you are here. We're specialists in marketing, servicing and managing resorts in a committed, hands-on fashion – with a powerful presence on all the major travel sites and a dynamic pricing system that automatically adjusts room rates to ensure the highest combination of price and occupancy are achieved.

Our full time revenue management team ensure that your ownership is completely painless. We will take care of all aspects of managing your property including; accounting, liaising with energy suppliers, property inspections on your behalf, maintenance and more...

A HOLIDAY HOME  
THAT IS ALSO A  
REVENUE-PRODUCING  
INVESTMENT





*A fully serviced  
holiday home*

## Your home working for you

Many owners of a second home end up wasting resources on a property they use only weeks of the year. This can involve maintenance costs throughout the year for little actual usage.

Having a property at Royal Marbella Golf Resort brings all the benefits of owning a holiday home without many of the responsibilities. It is all taken care of for you.

What's more, thanks to the powerful brand and loyal client network of Marriott, your property stands out from those offered through other rentals and property management companies.

Your property at Royal Marbella Golf Resort comes with full hotel services and on-site amenities and comforts, combined with the convenience and accommodation capacity of an apartment.

This also results in the ability to charge a higher nightly rate, and a Marriott marketing network that transcends the usual methods to include millions of Marriott Bonvoy™ members, serves to maximise the amount of nights occupied. Together, these translate into a rental program positioned to outperform market averages.

You will also not be dependent on neighbours to ensure maintenance and renovation are carried out, with a full time team in place to constantly ensure everything looks like a boutique resort all the time.

RESORT SERVICES,  
MAINTENANCE AND RENTAL  
INCOME IN ONE PROPERTY

## KEEP TRACK OF BOOKINGS AND YOUR EARNINGS

**Alfresco Stays**, which takes care of all elements related to your property ownership and rental income, provides a highly advanced booking system that is easy and intuitive to use. Through it, you can use the calendar to reserve periods for personal usage, indicate when friends or family will be staying, and when it is available for hotel occupation.

## Transparency and ease of use

This fully transparent system is highly flexible and responsive, and makes it easy to keep track of bookings and your earnings. It also provides background information, such as average occupancy, rate cards during the different holiday seasons, and forms part of the service and communication that **Alfresco Stays** provides.



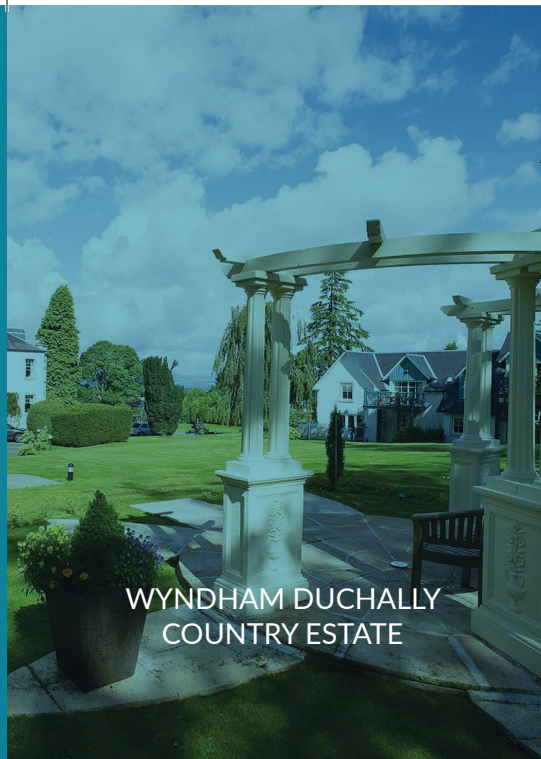


Visibility at your  
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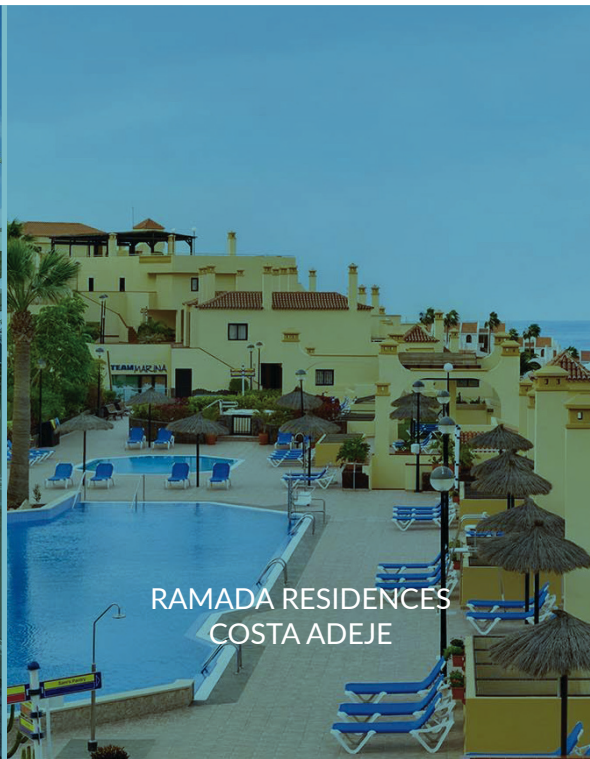


## Owners at Royal Marbella Golf Resort have preferred discounted access to all Idiliq Hotels & Resorts across Spain and beyond

Please note that the information contained here is for guidance only and does not constitute a contract, representation or warranty. Restrictions and variations apply depending on availability. Amount of rental return of leaseback varies between developments. Information is correct at time of print. We reserve the right to make changes. Full details of each resort project and services are available in our offices and all final details will be contained within the purchase contract. Images used are for illustration purposes only. Information in this brochure is offered on behalf of Alfresco Stays a trading style of Rental Management Solutions SL NIF: B09686031



WYNDHAM DUCHALLY  
COUNTRY ESTATE



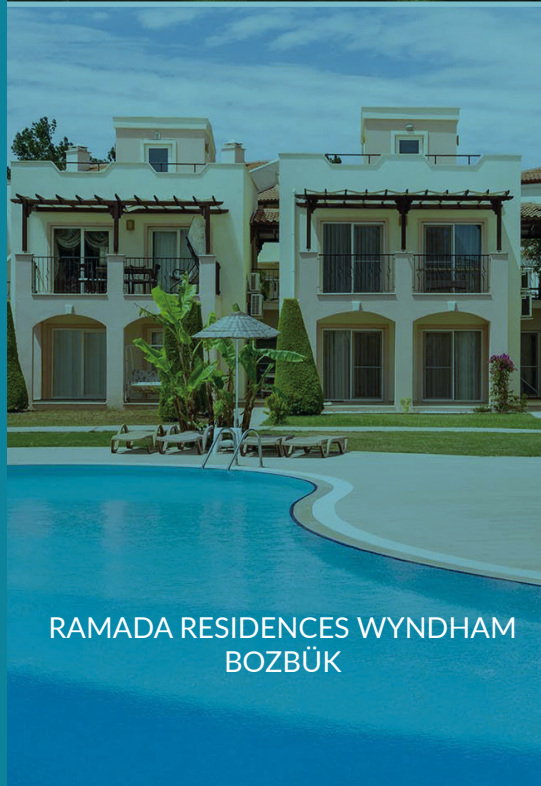
RAMADA RESIDENCES  
COSTA ADEJE



RAMADA RESIDENCES SAALFELDEN



RAMADA HOTEL & SUITES  
COSTA DEL SOL



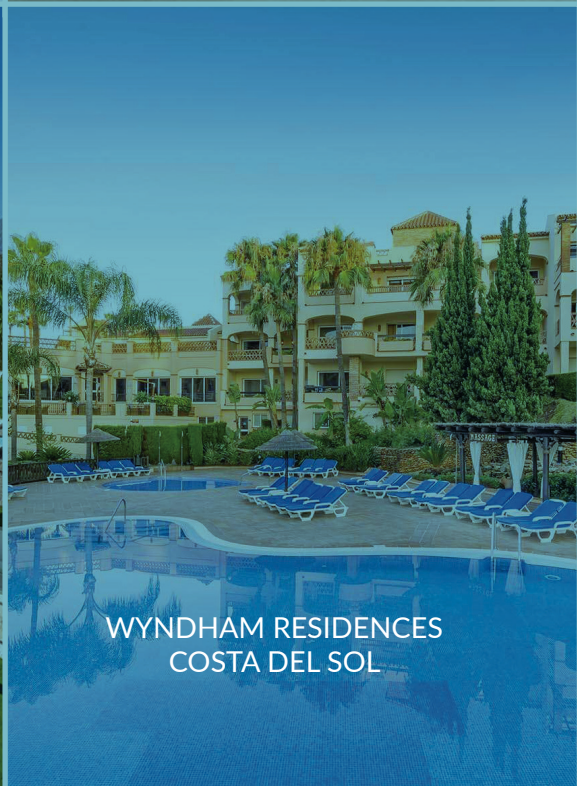
RAMADA RESIDENCES WYNDHAM  
BOZBÜK



RAMADA RESIDENCES  
COSTA DEL SOL



WYNDHAM GRAND RESIDENCES  
COSTA DEL SOL



WYNDHAM RESIDENCES  
COSTA DEL SOL



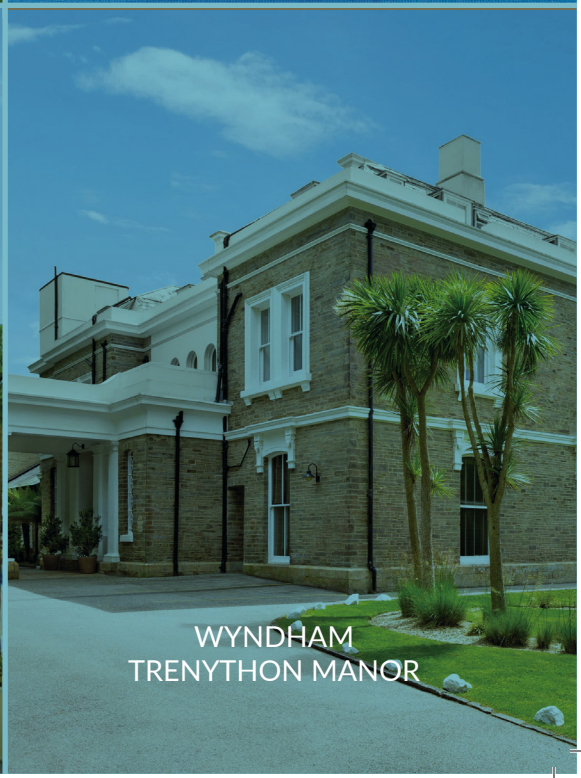
WYNDHAM RESIDENCES  
GOLF DEL SUR



WYNDHAM KUSADASI  
GOLF & SPA



WYNDHAM RESIDENCES COSTA ADEJE



WYNDHAM  
TRENTHON MANOR

ALFRESCO  
STAYS



HOMES & VILLAS  
BY MARRIOTT INTERNATIONAL

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